



About Descartes

Descartes has a comprehensive transportation management solution to manage contract carriers from shipment planning through execution, real-time visibility, and settlement. Using Descartes' technology, logistics managers, shippers and third parties simultaneously evaluate shipment alternatives enabling the selection of the most efficient shipping method. The solution provides easy-to-use, multimodal functionality comprising order and contract management, optimized consolidation, carrier selection, execution and freight audit. It optimizes transportation purchases and takes into consideration operational improvements and cost efficiencies.

About SMC³

SMC³ is a hub of expertise in the LTL arena. Fueled by heavyweight, analytical APIs, SMC³ delivers its core competency—LTL pricing expertise—through collaborative pricing technology that supports end-to-end, ongoing predictability in shipper/3PL-carrier relationships. More than 5,000 North American shippers, carriers, logistics service providers and freight-payment companies rely on SMC³'s sophisticated LTL base rates, content, and expert bidding and planning tools to make the best business decisions, achieve higher returns on their transportation investment, and meet the dynamic demands of the market.

Through hosted API solutions, SMC³ supports the entire supply chain with industry-leading speed, reliability and performance. SMC³: Investing a lifetime to help optimize freight transportation.

SMC³ RateWare XL

The implementation of RateWare[®] XL enables you to fully realize the advantage of a durable rating engine with a library of more than 3,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers.

Use RateWare XL to:

- Manage LTL shipment costing and pricing, including carrier specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process.
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates.
- Support rating requirements with various lookup and discounting activities.
- Incorporate CzarLite[®] base rates in your logistics platform.

SMC³ Alliance Partner

SMC³ CarrierConnect XL

Getting less-than-truckload (LTL) freight to the right place at the right time requires the most accurate and timely information on the front end. CarrierConnect[®] XL compiles and continually updates transit times and service detail from more than 200 leading national, super-regional and regional carriers across North America, giving you the confidence to make the best choice for LTL shipments. CarrierConnect XL makes it easy for logistics service providers to:

- Identify carrier operational capabilities, including points of service, transit times and terminal-to-terminal networks.
- Compare the full-service portfolios of LTL carriers.
- Eliminate transit time and delivery date ambiguity with calendar date or number-of-days modeling, as well as carrier-specific holiday calendars.

- Make the most accurate routing decisions using dynamically updated carrier information that reflects real-world operations.

SMC³ LTL APIs

Designed to optimize the entire LTL shipment lifecycle, SMC³ transportation APIs go beyond simple connectivity to deliver service orchestration. That's why innovative 3PLs and shippers use the Platform to choose the best fit of services and ensure supply chain agility. Among a host of others, SMC³'s contract pricing API allows customers to receive contract pricing, and transit times, from multiple carriers at the click of a button. SMC³ execution and visibility APIs deliver:

- More automated dispatch
- Real-time shipment visibility
- Higher customer satisfaction

For more information on SMC³ and our hosted technology solutions, please contact your SMC³ sales representative or visit www.smc3.com.

SMC³

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