

"SMC³ gives my customers accurate LTL pricing and carrier transit data."

*Monica Wooden, CEO
MercuryGate International, Inc.*

AN UNBEATABLE COMBINATION: OPTIMAL TRANSPORTATION TECHNOLOGY AND RATING DATA

About SMC³

Shippers, carriers, logistics service providers and technology providers look to SMC³ for the technology, industry data, educational services and general know-how to achieve greater success in the transportation marketplace. Founded in 1935, SMC³ has established a firm reputation among industry professionals as a central knowledge base for decision support, improved collaboration and streamlined processes in the movement of freight via motor carriers.

SMC³'s hosted technology solutions provide accurate and timely carrier rates, points of service and transit times within a service-oriented architecture (SOA) accessible via a web service application programming interface (API).



SMC³ RateWare[®] XL

The implementation of RateWare XL enables you to fully realize the advantage of a durable rating engine with a library of more than 3,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers. Use RateWare XL to:

- Manage LTL shipment costing and pricing, including carrier-specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates

- Support rating requirements with various lookup and discounting activities.
- Incorporate CzarLite base rates in your logistics platform

SMC³ CarrierConnect[®] XL

With SMC³ CarrierConnect XL you can build a custom carrier selection system or an integrated component that runs alongside RateWare XL to access CarrierConnect XL data and return points of service, transit times and detailed service guide information. The product includes both detailed transit data for carriers and the technology to use



the data and interface it to your supply chain applications. The data in CarrierConnect XL includes more than 200 top carriers and allows SMC³ to provide you with the latest points of service

and transit times for national, multi-regional and regional carriers. Data updates are automatic, guaranteeing you the most up-to-date and accurate information.

SMC³ CzarLite[®]

No matter where you ship in the United States, Canada or Mexico, SMC³ CzarLite base rates provide a flexible decision support tool to assure total pricing visibility and empowerment to make your best LTL purchases. Achieve optimal shipping agreements with a uniform base rate where you can:

- Simplify business processes like negotiations, contracts, payment and costing to enhance operating and profitability strategies



- Quickly evaluate the impact of carrier rate adjustments and conduct “apples-to-apples” base rate comparisons
- Assure your shipments are rated using timely, accurate, carrier-independent base rates, so the effects of line items such as discounts and FAK classifications are apparent
- Create your own flexible, borderless international pricing system with stable base rates for freight movements between the U.S., Canada and Mexico

For more information on SMC³ and our hosted technology solutions, please contact your SMC³ sales representative or visit: www.smc3.com.

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