



## Dynamic Freight Rating Capabilities for Informed, Confident Decisions Content Solution for SAP TM 9.0 and Higher

### About SMC<sup>3</sup>

Shippers, carriers, logistics service providers and technology providers look to SMC<sup>3</sup> for the technology, industry data, educational services and general know-how to achieve greater success in the transportation marketplace. Founded in 1935, SMC<sup>3</sup> has established a firm reputation among industry professionals as a central knowledge base for decision support, improved collaboration and streamlined processes in the movement of freight via motor carriers. SMC<sup>3</sup>'s hosted technology solutions provide accurate and timely carrier rates, points of service and transit times within a service-oriented architecture (SOA) accessible via a web service application programming interface (API).

### SMC<sup>3</sup> RateWare<sup>®</sup> XL

The implementation of RateWare<sup>®</sup> XL enables you to fully realize the advantage of a durable rating engine with a library of more than 3,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers. Use RateWare<sup>®</sup> XL to:

- Manage LTL shipment costing and pricing, including carrier-specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates

- Support rating requirements with various lookup and discounting activities
- Incorporate CzarLite<sup>®</sup> and CzarLite<sup>®</sup> XL base rates in your logistics platform

For more information on SMC<sup>3</sup> and our hosted technology solutions, please contact your SMC<sup>3</sup> sales representative or visit: [www.smc3.com](http://www.smc3.com)

### SMC<sup>3</sup> CzarLite<sup>®</sup>

No matter where you ship in the United States, Canada or Mexico, SMC<sup>3</sup> CzarLite<sup>®</sup> base rates provide a flexible decision support tool to assure total pricing visibility and empowerment to make your best LTL purchases. Achieve optimal shipping agreements with a uniform base rate where you can:

- Simplify business processes like negotiations, contracts, profitability strategies
- Quickly evaluate the impact of carrier rate adjustments and conduct “apples-to-apples” base rate comparisons
- Assure your shipments are rated using timely, accurate, carrier-independent base rates, so the effects of line items such as discounts and FAK classifications are apparent

- 
- Create your own flexible, borderless international pricing system with stable base rates for freight movements between the U.S., Canada and Mexico

For more information on SMC<sup>3</sup> and our hosted technology solutions, please contact your SMC<sup>3</sup> sales representative or visit: [www.smc3.com](http://www.smc3.com).



### Direct Contact for Shippers

**Jeff Royster**

Director, Business Development

SMC<sup>3</sup>

500 Westpark Drive

P.O. Box 2040

Peachtree City, GA 30269

770-486-5886 direct

800-845-8090 toll-free

770-486-5963 fax

[jroyster@smc3.com](mailto:jroyster@smc3.com)



### Direct Contact for Logistics Service Providers

**Jason Shelnett**

Director, LSP Sales

SMC<sup>3</sup>

500 Westpark Drive

P.O. Box 2040

Peachtree City, GA 30269

770-486-5875 direct

800-845-8090 toll-free

770-486-5963 fax

[jshelnett@smc3.com](mailto:jshelnett@smc3.com)

