SMC³

LTL Class or Density — SMC³ Has the Solution
Powerful Pricing & Analytics Delivered
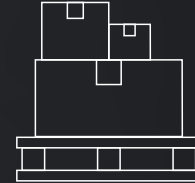
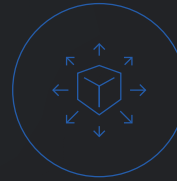## CLASS PRICING

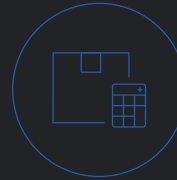- Utilizes NMFC* freight class
- Based on commodity type

DENSITY PRICING

- Use weight & dimensions
- Substitutes class for pounds/cubic foot

SMC³ Products that Support LTL Class and Density

CL — CzarLite®

RW XL — RateWare® XL

BM XL — BatchMark® XL

DPB — Dynamic PriceBuilder®

Contact your sales representative to see how these solutions can work for you. Email sales@smc3.com.

*National Motor Freight Classification

CzarLite®

Learn more about CzarLite Density

CzarLite Density offers all the science, neutrality and benefits of CzarLite with the simplicity of density rating.

- ✓ Simplify pricing across your carrier base, utilizing a neutral base rate, not favoring any provider

- ✓ Achieve enhanced price precision with expansion from 18 classes to 71 density breaks

- ✓ Supported by SMC³ products RateWare XL, BatchMark XL and CzarLite Online

Ready to Learn About Density Pricing?

Contact your SMC³ sales representatives for details.
Email sales@smc3.com or call 1-800-845-8090.

Why SMC³?

SMC³ is the leading provider of over-the-road data, technology and education as an integrated solution to the freight transportation community. For 90 years, SMC³ has empowered shippers, carriers, and 3PLs with exceptional solutions to support the complex transportation niche. Today, through hosted technology solutions, SMC³ supports the entire supply chain with industry-leading speed, reliability and performance to help optimize over-the-road freight transportation. Customers rely on SMC³ solutions to make informed business decisions, achieve higher returns on their transportation investment, and meet ever-changing market demands.